

## BREAKTHROUGH STRATEGY #4

### Make a Decision Using a Three-Step *Stage Climbing* Strategy

This simple exercise can be applied to almost any decision for which a direction is unclear, including relationship, career, and/or lifestyle issues.

**1) The decision I am trying to make concerns the following:**

---

---

---

---

---

Use additional paper, if necessary.

**2) Do a calibration that answers the following question: What would be the direction that someone operating *at each of the seven stages* would most likely take?** (Consult the calibrations in Part II and use additional paper, as necessary.)

- Stage Seven—**
- Stage Six—**
- Stage Five—**
- Stage Four—
- Stage Three—
- Stage Two—
- Stage One—

